Acadiana Market Report 2025 3<sup>rd</sup> Quarter

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Market Penetration \_\_\_\_\_

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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish**: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

**Q3**: Third quarter of the year (July-September)

**Q4**: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

**Dollar Volume**: The total of all Sales Prices.

**Number Active**: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending**: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold**: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

**List/Sold Price** %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing**: Residential properties that are 1 year or older.

**New Construction**: Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price**: The average price for which a property sold.

**Months of Inventory**: An estimate of how fast listings are currently selling measured in months. (For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)

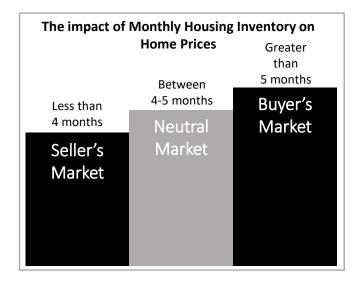
**Market Penetration**: The extent to which a company is recognized in a particular market.

**Year to Date (YTD)**: a term covering the period between the beginning of the year and the present

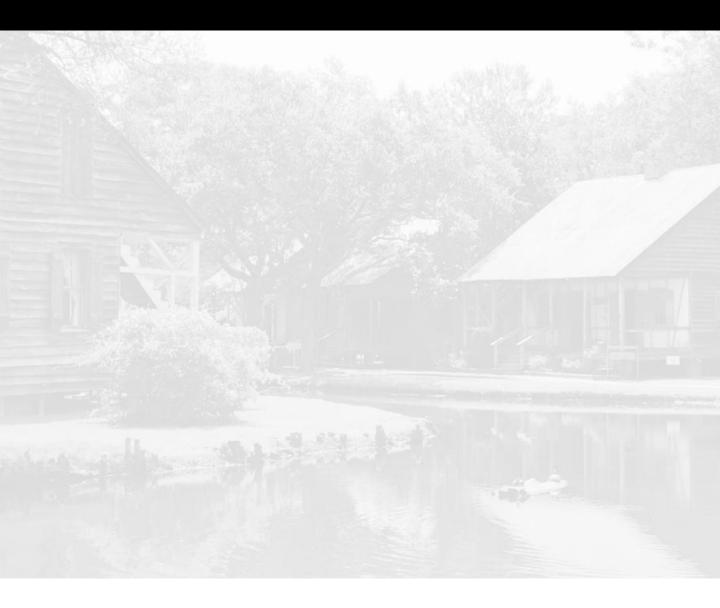
**Seller's Market**: occurs when the housing demand exceeds the supply

**Neutral Market**: the number of buyers and sellers in the marketplace are equalized

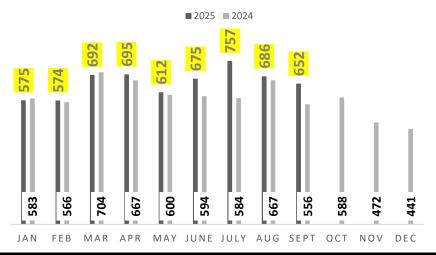
**Buyer's Market**: housing market where the supply exceeds the demand



# Acadiana



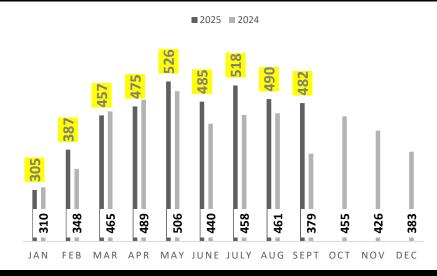
#### Acadiana New Listings



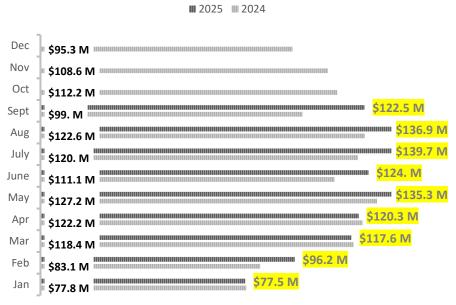
In September 2025 there were 652 new Residential listings in Acadiana. That is an **increase** of 15% from new listings in September of 2024 but a **decrease** of 5% from new listings in August 2025. Total for 2025 YTD is 5,918 versus 5,521 in 2024 which is a 7% **increase**.

#### Acadiana Closed Sales

In September 2025 there were 482 total Residential sales in Acadiana. That is an **increase** of 21% from units sold in September of 2024, but a **decrease** of 2% from units sold in August 2025. Total for 2025 YTD is 4,125 versus 3,856 in 2024 which is a 7% **increase**. Average days on market in the month of September across Acadiana was 76.



#### Acadiana Dollar Volume

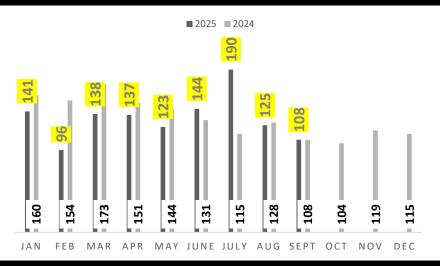


In September 2025, the total Residential closed volume was \$122,517,223 across Acadiana. That is a 19% increase from September 2024, but a decrease of 10% from August 2025. Total for 2025 YTD is \$1,070,020,008 versus \$981,487,422 in 2024 which is an 8% increase. Average Sales Price in September across Acadiana was \$254,185.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

	YTD Sales	<b>Current Active</b>	Month Supply of
Price Ranges	Reported	Listings	Inventory
\$0 - \$19,999	25	4	1.4
\$20,000-\$29,999	31	4	1.2
\$30,000-\$39,999	46	16	3.1
\$40,000-\$49,999	47	17	3.3
\$50,000-\$59,999	53	26	4.4
\$60,000-\$69,999	47	28	5.4
\$70,000-\$79,999	67	33	4.4
\$80,000-\$89,999	51	35	6.2
\$90,000-\$99,999	50	52	9.4
\$100,000-\$109,999	54	32	5.3
\$110,000-\$119,999	73	43	5.3
\$120,000-\$129,999	96	53	5.0
\$130,000-\$139,999	90	43	4.3
\$140,000-\$149,999	100	49	4.4
\$150,000-\$159,999	95	43	4.1
\$160,000-\$169,999	108	59	4.9
\$170,000-\$179,999	136	56	3.7
\$180,000-\$189,999	153	57	3.4
\$190,000-\$199,999	134	72	4.8
\$200,000-\$219,999	338	99	2.6
\$220,000-\$239,999	433	197	4.1
\$240,000-\$259,999	389	183	4.2
\$260,000-\$279,999	288	130	4.1
\$280,000-\$299,999	202	87	3.9
\$300,000-\$349,999	345	171	4.5
\$350,000-\$399,999	200	129	5.8
\$400,000-\$449,999	107	86	7.2
\$450,000-\$499,999	100	70	6.3
\$500,000-\$549,999	63	53	7.6
\$550,000-\$599,999	38	36	8.5
\$600,000-\$699,999	52	33	5.7
\$700,000-\$799,999	39	28	6.5
\$800,000-\$899,999	33	27	7.4
\$900,000-\$999,999	13	26	18.0
		98	30.4
\$1,000,000 & over	29 <b>4125</b>	2175	4.7

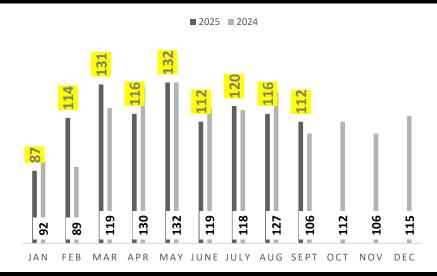
#### Acadiana New Construction New Listings



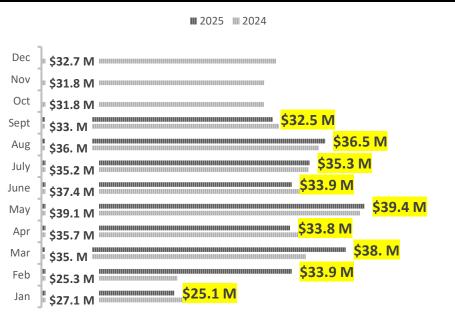
In September 2025 there were 108 new construction listings in Acadiana. That is the same number of new listings as September 2024, and a decrease of 14% from new listings in August 2025. Total for 2025 YTD is 1,202 versus 1,264 in 2024 which is a 5% decrease.

#### Acadiana New Construction Closed Sales

In September 2025 there were 113 total new construction sales in Acadiana. That is an **increase** of 5% from units sold in September of 2024, but a **decrease** of 3% from units sold in August 2025. Total for 2025 YTD is 1,040 versus 1,032 in 2024 which is a 1% **increase**. Average days on market in the month of September was 83.



#### Acadiana New Construction Dollar Volume



In September 2025, the total new construction closed volume was \$32,496,170 across Acadiana. That is an 1% decrease from September 2024, and a decrease of 11% from August 2025. Total for 2025 YTD is \$308,348,828 versus \$303,698,744 in 2024 which is a 2% increase. Average Sales Price in September for new construction across Acadiana was \$290,144.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Acadiana New Construction Price Points – September 2025

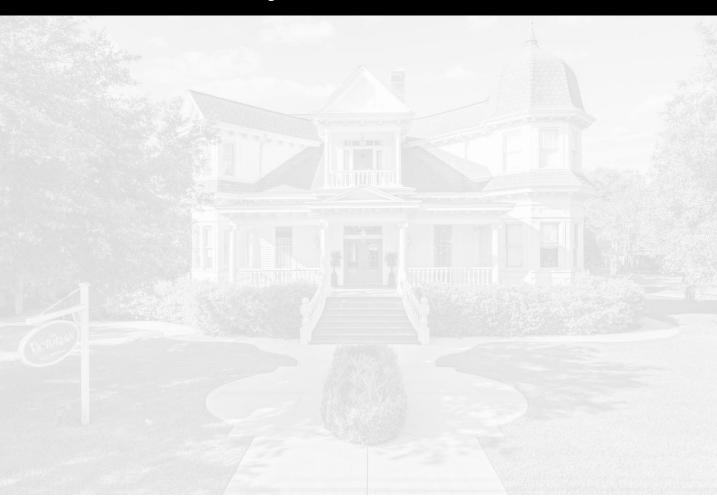
Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	1	9.0
\$150,000-\$159,999	3	0	0.0
\$160,000-\$169,999	1	6	54.0
\$170,000-\$179,999	9	1	1.0
\$180,000-\$189,999	20	11	5.0
\$190,000-\$199,999	37	14	3.4
\$200,000-\$219,999	93	21	2.0
\$220,000-\$239,999	190	69	3.3
\$240,000-\$259,999	183	75	3.7
\$260,000-\$279,999	133	47	3.2
\$280,000-\$299,999	75	29	3.5
\$300,000-\$349,999	117	53	4.1
\$350,000-\$399,999	55	31	5.1
\$400,000-\$449,999	29	25	7.8
\$450,000-\$499,999	30	13	3.9
\$500,000-\$549,999	16	20	11.3
\$550,000-\$599,999	7	3	3.9
\$600,000-\$699,999	8	6	6.8
\$700,000-\$799,999	12	5	3.8
\$800,000-\$899,999	8	10	11.3
\$900,000-\$999,999	6	9	13.5
\$1,000,000 & over	2	18	81.0
	1036	467	4.1

	Year to Date					
	YTD-24	YTD-25	% Change			
New Listings	5521	5918	7%			
Closed Sales	3856	4125	7%			
Days on Market	77	90	18%			
Average Sales Price	\$254,535	\$259,399	2%			

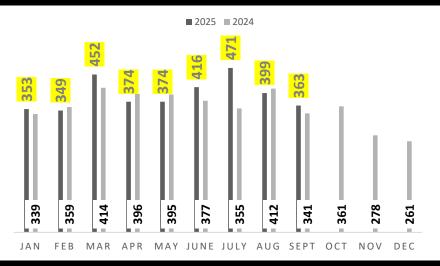
# Acadiana New Construction Recap – 2025 vs 2024

	Year to Date					
	YTD-24	YTD-25	% Change			
New Listings	1264	1202	-5%			
Closed Sales	1032	1040	1%			
Days on Market	107	111	4%			
Average Sales Price	\$294,462	\$296,489	1%			

# Lafayette Parish



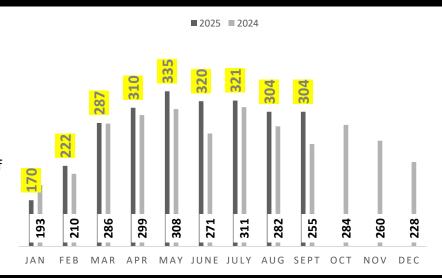
#### Lafayette New Listings



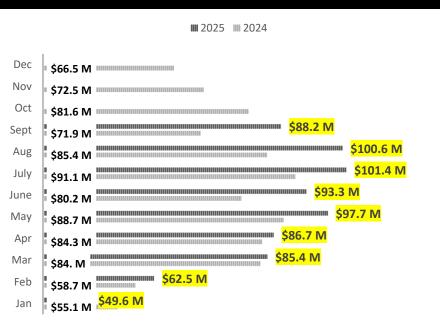
In September 2025 there were 363 new Residential listings in in Lafayette Parish. That is an **increase** of 6% from new listings in September 2024 but a 9% **decrease** from new listings in August 2025. Total for 2025 YTD is 3,551 versus 3,388 in 2024 which is a 5% **increase**.

#### Lafayette Closed Sales

In September 2025 there were 304 total Residential sales in Lafayette Parish. That is an **increase** of 16% from units sold in September of 2024, the same number as units sold in August 2025. Total for 2025 YTD is 2,573 versus 2,415 in 2024 which is a 6% **increase**. Average days on market in the month of September in Lafayette Parish was 72.



#### Lafayette Dollar Volume



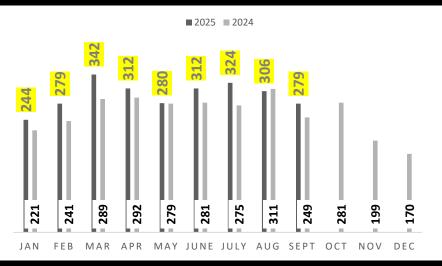
In September 2025, the total Residential closed volume was \$88,181,919 in Lafayette Parish. That is an 18% increase from September 2024, but a decrease of 12% from August 2025. Total for 2025 YTD is \$765,437,097 versus \$699,280,850 in 2024 which is an 9% increase. Average Sales Price in September in Lafayette Parish was \$290,072.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Parish Price Points – September 2025

	YTD Sales	Current Active	Month Supply of
<b>Price Ranges</b> \$0 - \$19,999	Reported 0	<b>Listings</b> 0	Inventory  ***
. , ,			
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	5	1	1.8
\$40,000-\$49,999	4	3	6.8
\$50,000-\$59,999	9	7	7.0
\$60,000-\$69,999	11	5	4.1
\$70,000-\$79,999	29	9	2.8
\$80,000-\$89,999	21	10	4.3
\$90,000-\$99,999	16	16	9.0
\$100,000-\$109,999	20	16	7.2
\$110,000-\$119,999	28	16	5.1
\$120,000-\$129,999	40	14	3.2
\$130,000-\$139,999	39	11	2.5
\$140,000-\$149,999	45	14	2.8
\$150,000-\$159,999	37	19	4.6
\$160,000-\$169,999	55	17	2.8
\$170,000-\$179,999	66	17	2.3
\$180,000-\$189,999	87	24	2.5
\$190,000-\$199,999	85	36	3.8
\$200,000-\$219,999	207	60	2.6
\$220,000-\$239,999	273	107	3.5
\$240,000-\$259,999	282	119	3.8
\$260,000-\$279,999	227	92	3.6
\$280,000-\$299,999	170	64	3.4
\$300,000-\$349,999	271	107	3.6
\$350,000-\$399,999	157	80	4.6
\$400,000-\$449,999	81	65	7.2
\$450,000-\$499,999	86	42	4.4
\$500,000-\$549,999	48	42	7.9
\$550,000-\$599,999	29	24	7.4
\$600,000-\$699,999	41	23	5.0
\$700,000-\$799,999	33	20	5.5
\$800,000-\$899,999	29	19	5.9
\$900,000-\$999,999	12	22	16.5
\$1,000,000-\$1,499,999	18	53	26.5
\$1,500,000-\$1,999,999	6	11	16.5
\$2,000,000 & over	3	15	45.0
	2573	1200	4.2

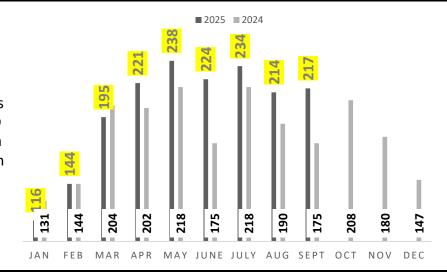
#### Lafayette Resale Homes New Listings



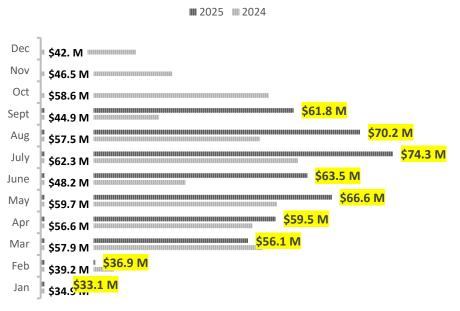
In September 2025 there were 279
Residential resale new listings in
Lafayette Parish. That is an increase of
11% from resale new listings in
September 2024 but a decrease of 9%
from resale new listings in August
2025. Total for 2025 YTD is 2,678
versus 2,438 in 2024 which is a 9%
increase.

#### Lafayette Resale Homes Closed Sales

In September 2025 there were 217 total Residential resales in Lafayette Parish. That is an **increase** of 19% from resale units sold in September of 2024, and an **increase** of 1% from resale units sold in August 2025. Total for 2025 YTD is 1,803 versus 1,657 in 2024 which is a 8% **increase**. Average days on market in the month of September for resales in Lafayette Parish was 66.



#### Lafayette Resale Homes Dollar Volume



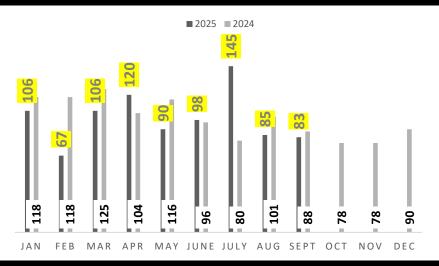
In September 2025, the total Residential resale closed volume for resales was \$61,824,302 in Lafayette Parish. That is a 27% increase from September 2024, but a decrease of 12% from August 2025. Total for 2025 YTD is \$522,048,306 versus \$461,109,068 in 2024 which is a 12% increase. Average Sales Price in September for resales in Lafayette Parish was \$284,904.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Parish Resale Homes Price Points – September 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	5	1	1.8
\$40,000-\$49,999	4	3	6.8
\$50,000-\$59,999	9	7	7.0
\$60,000-\$69,999	11	5	4.1
\$70,000-\$79,999	29	9	2.8
\$80,000-\$89,999	21	10	4.3
\$90,000-\$99,999	16	12	6.8
\$100,000-\$109,999	20	16	7.2
\$110,000-\$119,999	28	16	5.1
\$120,000-\$129,999	40	14	3.2
\$130,000-\$139,999	39	11	2.5
\$140,000-\$149,999	45	13	2.6
\$150,000-\$159,999	36	19	4.8
\$160,000-\$169,999	55	15	2.5
\$170,000-\$179,999	65	17	2.4
\$180,000-\$189,999	74	18	2.2
\$190,000-\$199,999	59	24	3.7
\$200,000-\$219,999	164	45	2.5
\$220,000-\$239,999	174	81	4.2
\$240,000-\$259,999	153	64	3.8
\$260,000-\$279,999	109	60	5.0
\$280,000-\$299,999	101	36	3.2
\$300,000-\$349,999	168	64	3.4
\$350,000-\$399,999	108	51	4.3
\$400,000-\$449,999	52	41	7.1
\$450,000-\$499,999	53	30	5.1
\$500,000-\$549,999	33	24	6.5
\$550,000-\$599,999	23	21	8.2
\$600,000-\$699,999	35	17	4.4
\$700,000-\$799,999	20	15	6.8
\$800,000-\$899,999	21	6	2.6
\$900,000-\$999,999	6	13	19.5
\$1,000,000 & over	25	54	19.4
	1803	832	4.2

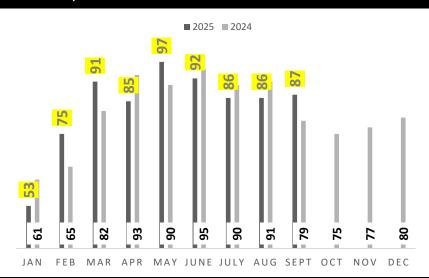
#### Lafayette New Construction New Listings



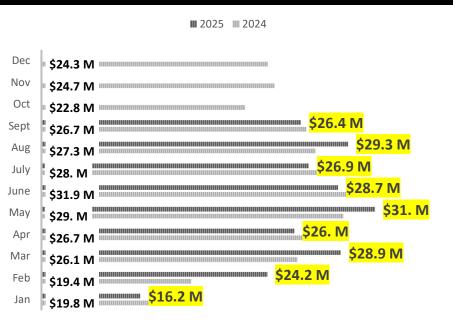
In September 2025 there were 83 new construction listings in Lafayette Parish. That is a decrease of 6% from new construction listings in September of 2024 and a decrease of 2% from new construction new listings in August 2025. Total for 2025 YTD is 900 versus 946 in 2024 which is a 5% decrease.

#### Lafayette New Construction Closed Sales

In September 2025 there were 87 total new construction sales in Lafayette Parish. That is a 9% **increase** from new construction units sold in September of 2024, and an **increase** of 1% from new construction units sold in August 2025. Total for 2025 YTD is 752 versus 746 in 2024 which is a 1% **increase**. Average days on market in the month of September was 85.



#### Lafayette New Construction Dollar Volume



In September 2025, the total new construction closed volume was \$26,357,617 in Lafayette Parish. That is a 1% decrease from September of 2024, and a decrease of 10% from August 2025. Total for 2025 YTD is \$237,551,891 versus \$234,894,130 in 2024 which is a 1% increase. Average Sales Price in September for new construction in Lafayette Parish was \$302,961.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Parish New Construction Price Points – September 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	0	0.0
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	1	0	0.0
\$180,000-\$189,999	12	6	4.5
\$190,000-\$199,999	25	11	4.0
\$200,000-\$219,999	39	13	3.0
\$220,000-\$239,999	96	26	2.4
\$240,000-\$259,999	127	52	3.7
\$260,000-\$279,999	117	33	2.5
\$280,000-\$299,999	69	26	3.4
\$300,000-\$349,999	100	40	3.6
\$350,000-\$399,999	48	27	5.1
\$400,000-\$449,999	28	24	7.7
\$450,000-\$499,999	30	12	3.6
\$500,000-\$549,999	15	20	12.0
\$550,000-\$599,999	6	3	4.5
\$600,000-\$699,999	6	6	9.0
\$700,000-\$799,999	11	5	4.1
\$800,000-\$899,999	8	10	11.3
\$900,000-\$999,999	6	9	13.5
\$1,000,000 & over	2	18	81.0
	748	343	4.1

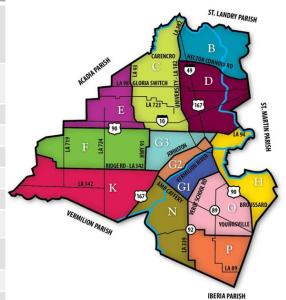
## Top 15 Subdivisions by Units Sold – Lafayette Parish (Q3 2025)

Property	Units	Volume	Average	Median	Avg. Diff.	Avg.	Avg.
Type/Subdivision	Units	volume	Sale Price	Sale Price	SP to LP	DOM	CDOM
The Waters*	42	\$10,592,081	\$252,192	\$251,813	- \$48	28	28
Ambassador Commons*	37	\$10,370,355	\$280,280	\$273,760	+ \$42	33	33
Sugar Mill Pond	34	\$16,082,930	\$473,027	\$427,250	- \$5,533	139	139
Acadian Meadows*	30	\$8,735,815	\$291,194	\$299,950	- \$441	152	155
River Ranch	28	\$27,651,662	\$987,559	\$729,500	- \$34,844	39	42
Savannah Pointe*	28	\$5,393,283	\$192,617	\$191,262	- \$36	54	54
Fairhaven*	27	\$9,397,940	\$348,072	\$350,000	- \$125	58	64
Cypress Meadows	27	\$9,366,860	\$346,921	\$338,000	- \$6,320	53	53
Couret Farms	27	\$8,818,096	\$326,596	\$312,000	- \$1,822	49	64
Caneview Estates*	26	\$6,978,020	\$268,385	\$269,588	- \$97	21	21
Cedar Creek*	25	\$6,128,027	\$245,121	\$244,000	- \$39	102	129
Station Heights*	25	\$5,708,500	\$228,340	\$229,500	- \$320	77	77
Mon Cherie	23	\$9,951,867	\$432,690	\$450,590	- \$9,760	165	185
Whispering Meadows	21	\$7,715,518	\$367,406	\$369,465	- \$931	128	128
Abbey Court*	20	\$4,619,500	\$230,975	\$232,960	- \$200	119	122

<sup>\*</sup> Notes National Builder

## MLS Areas (Q3 2025)

Lafayette								
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM	
Residential	2,557	\$760,065,597	\$297,249	\$254,000	- \$6,051	74	84	
В	28	\$9,252,390	\$330,442	\$302,500	- \$11,761	93	119	
С	195	\$40,484,295	\$207,612	\$197,900	- \$2,309	63	69	
D	252	\$55,044,925	\$218,432	\$233,080	- \$3,523	75	91	
Е	23	\$6,153,525	\$267,545	\$230,000	- \$4,642	47	55	
F	185	\$43,341,208	\$234,277	\$230,000	- \$2,157	87	89	
G1	121	\$58,782,011	\$485,802	\$299,000	- \$17,690	47	59	
G2	198	\$61,430,585	\$310,255	\$238,500	- \$14,905	70	90	
G3	230	\$49,570,765	\$215,525	\$208,000	- \$5,615	62	78	
Н	76	\$17,748,234	\$233,529	\$238,500	- \$2,582	91	96	
K	169	\$44,054,431	\$260,677	\$253,095	- \$1,511	77	82	
N	266	\$97,104,531	\$365,055	\$290,000	- \$11,134	81	90	
О	452	\$154,166,763	\$341,077	\$283,108	- \$5,345	64	74	
P	362	\$122,931,934	\$339,591	\$308,315	- \$3,001	96	101	



		Year to Date				
	YTD-24	YTD-24 YTD-25 % Change				
New Listings	3388	3551	5%			
Closed Sales	2415	2573	7%			
Days on Market	70	85	21%			
Average Sales Price	\$289,557	\$297,488	3%			

## Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date				
	YTD-24 YTD-25 % Chang				
New Listings	2444	2678	10%		
Closed Sales	1657 1803 <b>9%</b>				
Days on Market	53	71	35%		
Average Sales Price	\$278,279	\$289,544	4%		

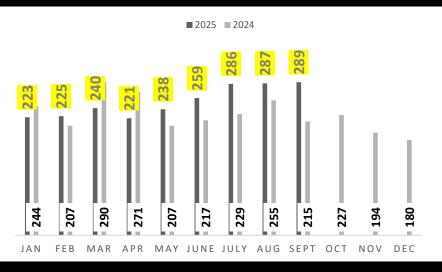
## Lafayette Parish New Construction Recap — 2025 vs 2024

		Year to Dat	e
	YTD-24	YTD-25	% Change
New Listings	946	900	-5%
Closed Sales	746	752	1%
Days on Market	107	116	9%
Average Sales Price	\$314,871	\$315,893	0%

# Out of Parish



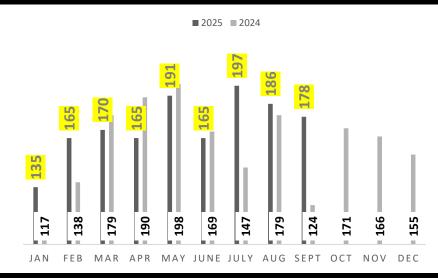
#### Out of Parish New Listings



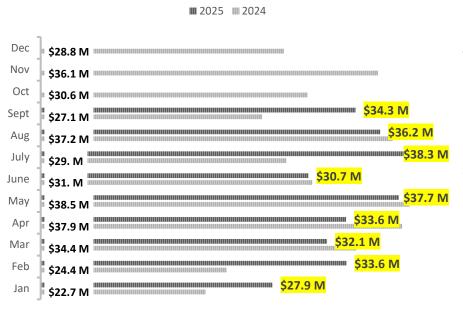
In September 2025 there were 289 Residential out of Parish new listings. That is an **increase** of 26% from new listings in September of 2024 and an **increase** of 1% from new listings in August 2025. Total for 2025 YTD is 2,268 versus 2,135 in 2024 which is a 6% **increase**.

#### Out of Parish Closed Sales

In September 2025 there were 178 total Residential out of Parish sales. That is a 30% **increase** from out of Parish units sold in September of 2024, but a **decrease** of 4% from out of Parish units sold in August 2025. Total for 2025 YTD is 1,552 versus 1,441 in 2024 which is a 7% **increase.** Average days on market for out of Parish in the month of September was 84.



#### Out of Parish Dollar Volume



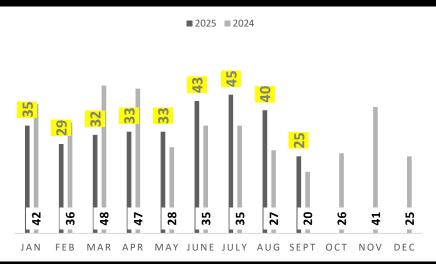
In September 2025, the total Residential out of Parish closed volume was \$34,335,304. That is a 21% increase from September 2024, but a decrease of 5% from August 2025. Total for 2025 YTD is \$304,582,911 versus \$282,206,572 in 2024 which is a 7% increase. Average Sales Price in September for out of Parish was \$192,894.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish Price Points – September 2025

	YTD Sales	Current Active	Month Supply of
Price Ranges	Reported	Listings	Inventory
\$0 - \$19,999	25	4	1.4
\$20,000-\$29,999	28	4	1.3
\$30,000-\$39,999	41	15	3.3
\$40,000-\$49,999	43	14	2.9
\$50,000-\$59,999	44	19	3.9
\$60,000-\$69,999	36	23	5.8
\$70,000-\$79,999	38	24	5.7
\$80,000-\$89,999	30	25	7.5
\$90,000-\$99,999	34	36	9.5
\$100,000-\$109,999	34	16	4.2
\$110,000-\$119,999	45	27	5.4
\$120,000-\$129,999	56	39	6.3
\$130,000-\$139,999	51	32	5.6
\$140,000-\$149,999	55	35	5.7
\$150,000-\$159,999	58	24	3.7
\$160,000-\$169,999	53	42	7.1
\$170,000-\$179,999	70	39	5.0
\$180,000-\$189,999	66	33	4.5
\$190,000-\$199,999	49	36	6.6
\$200,000-\$219,999	131	45	3.1
\$220,000-\$239,999	160	90	5.1
\$240,000-\$259,999	107	64	5.4
\$260,000-\$279,999	61	38	5.6
\$280,000-\$299,999	32	23	6.5
\$300,000-\$349,999	74	64	7.8
\$350,000-\$399,999	43	49	10.3
\$400,000-\$449,999	26	21	7.3
\$450,000-\$499,999	14	28	18.0
\$500,000-\$549,999	15	11	6.6
\$550,000-\$599,999	9	12	12.0
\$600,000-\$699,999	11	10	8.2
\$700,000-\$799,999	6	8	12.0
\$800,000-\$899,999	4	8	18.0
\$900,000-\$999,999	1	4	36.0
\$1,000,000 & over	2	22	99.0
T =,555,555 & 5761	1552	984	5.7

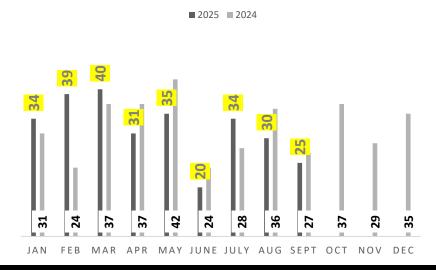
#### Out of Parish New Construction New Listings



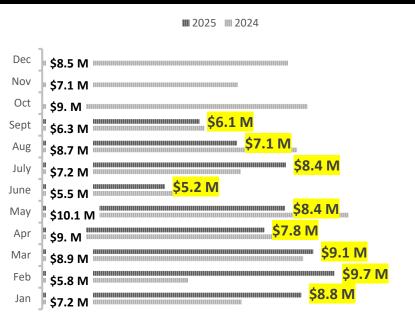
In September 2025 there were 25 Residential new construction out of Parish listings. That is an **increase** of 20% from new listings in September of 2024, but a **decrease** of 38% from new listings in August 2025. Total for 2025 YTD is 315 versus 318 in 2024 which is an 1% **decrease**.

#### Out of Parish New Construction Closed Sales

In September 2025 there were 25 total Residential new construction out of Parish sales. That is a decrease of 7% from units sold in September of 2024, and a decrease of 17% from units sold in August 2025. Total for 2025 YTD is 288 versus 286 in 2024 which is a 1% increase. Average days on market in the month of September was 76.



#### Out of Parish New Construction Dollar Volume



In September 2025, the total Residential new construction out of Parish closed volume was \$6,138,553. That is a 2% decrease from September 2024, and a decrease of 14% from August 2025. Total for 2025 YTD is \$70,796,937 versus \$68,804,614 in 2024 which is a 3% increase. Average Sales Price in September for new construction out of Parish was \$245,542.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish New Construction Price Points – September 2025

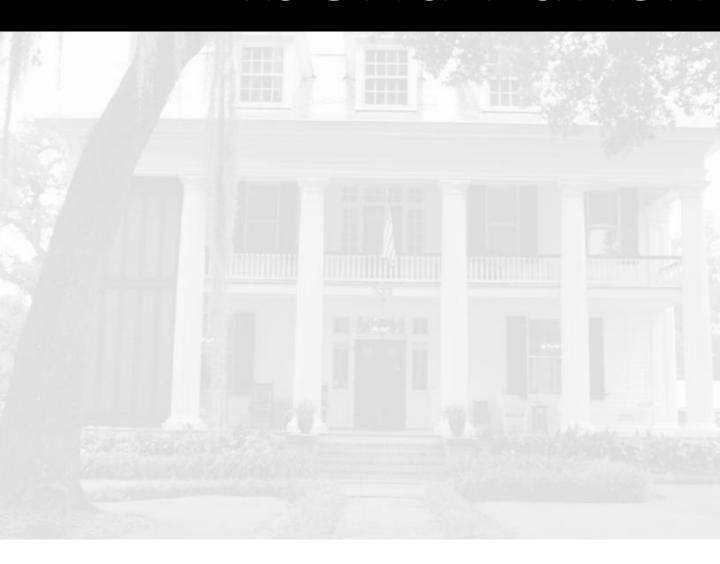
	YTD Sales	Current Active	Month Supply of
Price Ranges	Reported	Listings	Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	1	9.0
\$150,000-\$159,999	2	0	0.0
\$160,000-\$169,999	1	4	36.0
\$170,000-\$179,999	8	1	1.1
\$180,000-\$189,999	8	5	5.6
\$190,000-\$199,999	12	3	2.3
\$200,000-\$219,999	54	8	1.3
\$220,000-\$239,999	94	43	4.1
\$240,000-\$259,999	56	23	3.7
\$260,000-\$279,999	16	14	7.9
\$280,000-\$299,999	6	3	4.5
\$300,000-\$349,999	17	13	6.9
\$350,000-\$399,999	7	4	5.1
\$400,000-\$449,999	1	1	9.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	2	0	0.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	=	-	
	0	Ο	***
\$1,000,000 & over	0	0	***

	Year to Date				
	YTD-24	YTD-25	% Change		
New Listings	2135	2268	6%		
Closed Sales	1441	1552	8%		
Days on Market	89	100	12%		
Average Sales Price	\$195,841	\$196,252	0%		

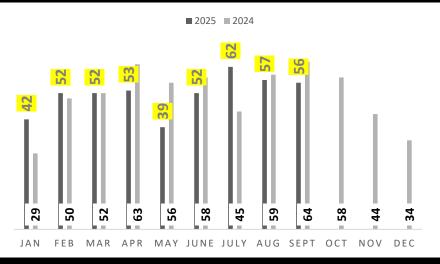
# Out of Parish New Construction Recap — 2025 vs 2024

	,	Year to Date	
	YTD-24	YTD-25	% Change
New Listings	318	315	-1%
Closed Sales	286	288	1%
Days on Market	106	98	-7%
Average Sales Price	\$240,576	\$245,823	2%

# Iberia Parish



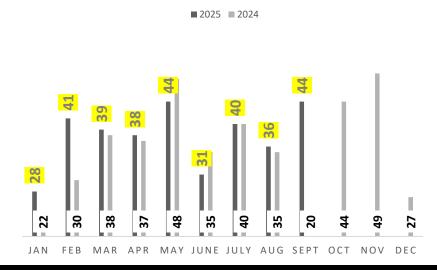
#### Iberia Parish New Listings



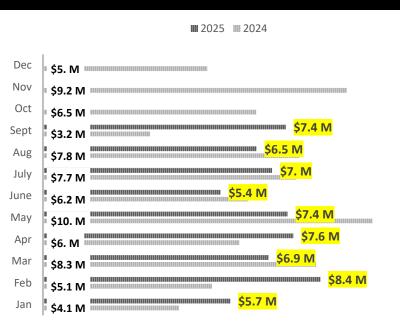
In September 2025 there were 56 new Residential listings in Iberia Parish. That is a 13% decrease from new listings in September of 2024 and a decrease of 2% from new listings in August 2025. Total for 2025 YTD is 465 versus 476 in 2024 which is a 2% decrease.

#### Iberia Parish Closed Sales

In September 2025 there were 44 total Residential sales in Iberia Parish. That is an **increase** of 55% from units sold in September of 2024, and an **increase** of 18% from units sold in August 2025. Total for 2025 YTD is 341 versus 305 in 2024 which is a 11% **increase**. Average days on market in the month of September in Iberia Parish was 85.



#### Iberia Parish Dollar Volume



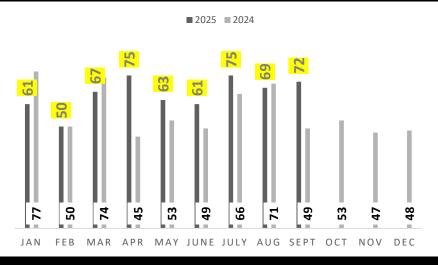
In September 2025, the total Residential closed volume was \$7,371,800 in Iberia Parish. That is a 56% increase from September 2024, and an increase of 12% from August 2025. Total for 2025 YTD is \$62,210,674 versus \$58,465,030 in 2023 which is a 6% increase. Average Sales Price in September in Iberia Parish was \$167,540.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	11	O	0.0
\$20,000-\$29,999	4	0	0.0
\$30,000-\$39,999	13	5	3.5
\$40,000-\$49,999	5	2	3.6
\$50,000-\$59,999	12	3	2.3
\$60,000-\$69,999	6	3	4.5
\$70,000-\$79,999	8	4	4.5
\$80,000-\$89,999	5	4	7.2
\$90,000-\$99,999	8	12	13.5
\$100,000-\$109,999	7	4	5.1
\$110,000-\$119,999	16	7	3.9
\$120,000-\$129,999	15	6	3.6
\$130,000-\$139,999	12	9	6.8
\$140,000-\$149,999	18	14	7.0
\$150,000-\$159,999	9	4	4.0
\$160,000-\$169,999	14	8	5.1
\$170,000-\$179,999	20	11	5.0
\$180,000-\$179,999	15	4	2.4
\$190,000-\$189,999	15	6	3.6
\$200,000-\$199,999			2.9
	28	9	
\$220,000-\$239,999	27	11	3.7
\$240,000-\$259,999	21	12	5.1
\$260,000-\$279,999	15	3	1.8
\$280,000-\$299,999	2	4	18.0
\$300,000-\$349,999	10	10	9.0
\$350,000-\$399,999	10	11	9.9
\$400,000-\$449,999	4	2	4.5
\$450,000-\$499,999	2	4	18.0
\$500,000-\$549,999	2	3	13.5
\$550,000-\$599,999	3	3	9.0
\$600,000-\$699,999	2	2	9.0
\$700,000-\$799,999	2	1	4.5
\$800,000-\$899,999	0	3	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	2	***
	341	186	4.9

# St Landry Parish

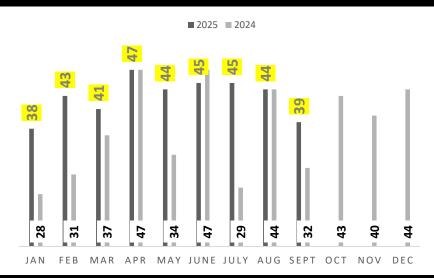
#### St Landry Parish New Listings



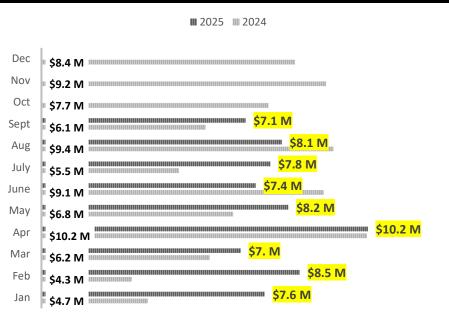
In September 2025 there were 72 new Residential listings in St Landry Parish. That is an **increase** of 32% from new listings in September of 2024 and a 4% **increase** from new listings in August 2025. Total for 2025 YTD is 593 versus 534 in 2024 which is a 10% **increase**.

#### St Landry Parish Closed Sales

In September 2025 there were 39 total Residential sales in St Landry Parish. That is an **increase** of 18% from units sold in September of 2024, but a **decrease** of 11% from units sold in August 2025. Total for 2025 YTD is 386 versus 329 in 2024 which is a 15% **increase**. Average days on market in the month of September across St Landry Parish was 80.



#### St Landry Parish Dollar Volume



In September 2025, the total Residential closed volume was \$7,144,451 across St Landry Parish. That is a 14% increase from September 2024, but a decrease of 11% from August 2025. Total for 2025 YTD is \$71,976,687 versus \$62,293,207 in 2024 which is a 13% increase. Average Sales Price in September across St Landry Parish was \$183,191.

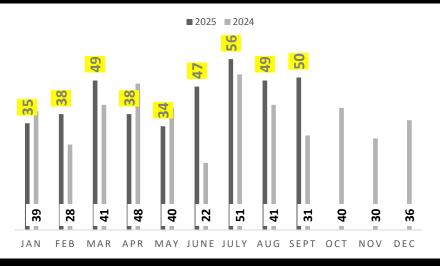
<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

Duine Demand	YTD Sales	Current Active	Month Supply of
<b>Price Ranges</b> \$0 - \$19,999	Reported 7	<b>Listings</b> 0	0.0
\$20,000-\$29,999	11	4	3.3
\$30,000-\$39,999	14	6	3.9
\$40,000-\$49,999	10	6	5.4
\$50,000-\$59,999	17	8	4.2
\$60,000-\$69,999	14	10	6.4
\$70,000-\$79,999	8	6	6.8
\$80,000-\$89,999	13	4	2.8
\$90,000-\$99,999	12	9	6.8
\$100,000-\$109,999	11	6	4.9
\$110,000-\$119,999	6	5	7.5
\$120,000-\$129,999	14	15	9.6
\$130,000-\$139,999	12	9	6.8
\$140,000-\$149,999	12	11	8.3
\$150,000-\$159,999	18	7	3.5
\$160,000-\$169,999	11	12	9.8
\$170,000-\$179,999	18	9	4.5
\$180,000-\$189,999	16	11	6.2
\$190,000-\$199,999	10	10	9.0
\$200,000-\$219,999	36	12	3.0
\$220,000-\$239,999	35	35	9.0
\$240,000-\$259,999	12	18	13.5
\$260,000-\$279,999	12	11	8.3
\$280,000-\$299,999	5	6	10.8
\$300,000-\$349,999	17	13	6.9
\$350,000-\$399,999	9	11	11.0
\$400,000-\$449,999	8	4	4.5
\$450,000-\$499,999	5	7	12.6
\$500,000-\$549,999	3	2	6.0
\$550,000 \$549,999	2	3	13.5
\$600,000-\$699,999	4	2	4.5
\$700,000-\$799,999	1	1	9.0
\$800,000-\$899,999	2	3	13.5
\$900,000-\$999,999	0	2	***
\$1,000,000 & over	1	8	72.0
7±,000,000 & 0vci	386	286	6.7

# St Martin Parish



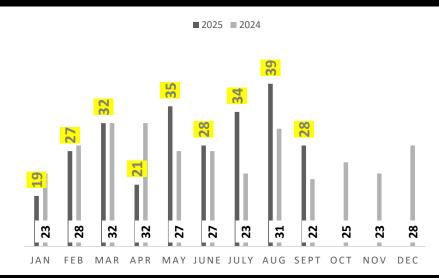
#### St Martin Parish New Listings



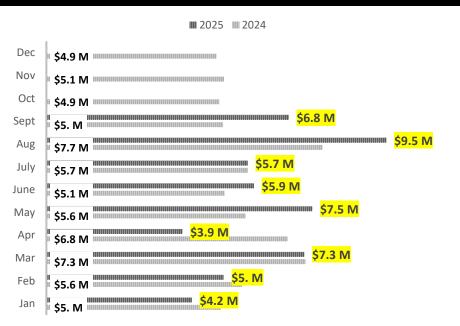
In September 2025 there were 50 new Residential listings in St Martin Parish. That is an **increase** of 38% from new listings in September of 2024 and an **increase** of 2% from new listings in August 2025. Total for 2025 YTD is 396 versus 341 in 2024 which is a 14% **increase**.

#### St Martin Parish Closed Sales

In September 2025 there were 28 total Residential sales in St Martin Parish. That is a 21% increase from units sold in September 2024, but a decrease of 28% from units sold in August 2025. Total for 2025 YTD is 263 versus 245 in 2024 which is a 7% increase. Average days on market in the month of September across St Martin Parish was 54.



#### St Martin Parish Dollar Volume



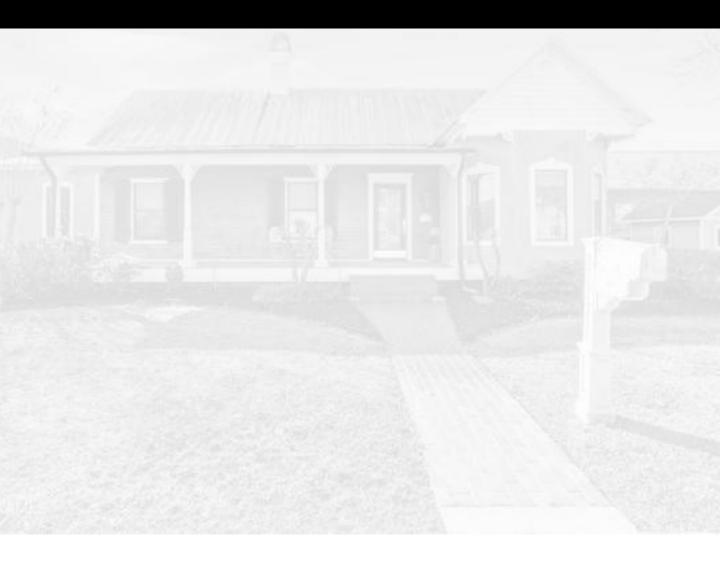
In September 2025, the total Residential closed volume was \$6,826,600 across St Martin Parish. That is a 26% **increase** from September of 2024, but a **decrease** of 28% from August 2025. Total for 2025 YTD is \$55,775,778 versus \$53,810,002 in 2024 which is an 4% **increase**. Average Sales Price in September across St Martin Parish was \$243,807.

<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

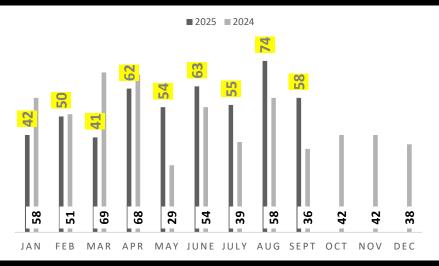
# St Martin Parish Price Points – September 2025

	YTD Sales	Current Active	Month Supply of
Price Ranges	Reported	Listings	Inventory
\$0 - \$19,999	1	2	18.0
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	4	2	4.5
\$40,000-\$49,999	10	1	0.9
\$50,000-\$59,999	3	5	15.0
\$60,000-\$69,999	5	3	5.4
\$70,000-\$79,999	4	3	6.8
\$80,000-\$89,999	5	3	5.4
\$90,000-\$99,999	3	5	15.0
\$100,000-\$109,999	4	3	6.8
\$110,000-\$119,999	9	7	7.0
\$120,000-\$129,999	6	4	6.0
\$130,000-\$139,999	9	7	7.0
\$140,000-\$149,999	10	0	0.0
\$150,000-\$159,999	13	2	1.4
\$160,000-\$169,999	8	8	9.0
\$170,000-\$179,999	15	8	4.8
\$180,000-\$189,999	15	5	3.0
\$190,000-\$199,999	11	10	8.2
\$200,000-\$219,999	20	6	2.7
\$220,000-\$239,999	19	7	3.3
\$240,000-\$259,999	15	6	3.6
\$260,000-\$279,999	8	2	2.3
\$280,000-\$299,999	14	7	4.5
\$300,000-\$349,999	24	16	6.0
\$350,000-\$399,999	8	12	13.5
\$400,000-\$449,999	7	7	9.0
\$450,000-\$499,999	2	7	31.5
\$500,000-\$549,999	5	2	3.6
\$550,000-\$599,999	1	3	27.0
\$600,000-\$699,999	1	2	18.0
\$700,000-\$799,999	0	1	***
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	1	1	9.0
+ - 30,000 4000,000	_	-	2.0
\$1,000,000 & over	0	5	***

# Vermilion Parish



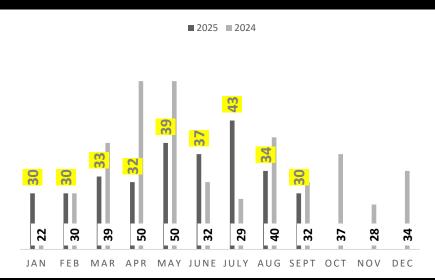
#### Vermilion Parish New Listings



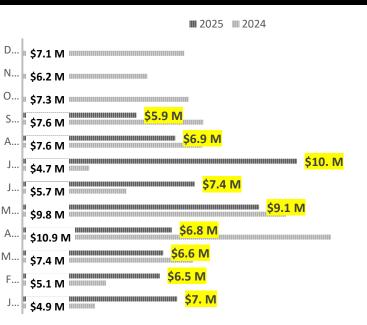
In September 2025 there were 58 new Residential listings in Vermilion Parish. That is an **increase** of 38% from new listings in September of 2024 but a **decrease** of 22% from new listings in August 2025. Total for 2025 YTD is 499 versus 462 in 2024 which is a 7% **increase**.

#### Vermilion Parish Closed Sales

In September 2025 there were 30 total Residential sales in Vermilion Parish. That is a **decrease** of 6% from units sold in September of 2024, and a **decrease** of 12% from units sold in August 2025. Total for 2025 YTD is 308 versus 324 in 2024 which is a 5% **decrease**. Average days on market in the month of September across Vermilion Parish was 115.



#### Vermilion Parish Dollar Volume



In September 2025, the total Residential closed volume was \$5,928,953 across Vermilion Parish. That is a 22% decrease from September of 2024, and a decrease of 14% from August 2025. Total for 2025 YTD is \$66,327,757 versus \$63,698,512 in 2024 which is a 4% increase. Average Sales Price in September across Vermilion Parish was \$197,631.

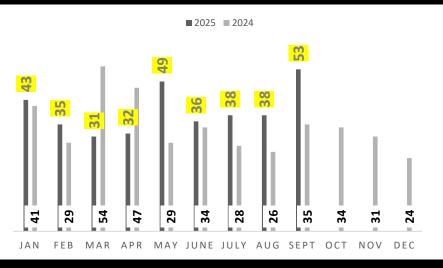
<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

	YTD Sales	Current Active	Month Supply of
Price Ranges	Reported	Listings	Inventory
\$0 - \$19,999	5	1	1.8
\$20,000-\$29,999	7	0	0.0
\$30,000-\$39,999	5	2	3.6
\$40,000-\$49,999	10	2	1.8
\$50,000-\$59,999	7	2	2.6
\$60,000-\$69,999	6	6	9.0
\$70,000-\$79,999	7	11	14.1
\$80,000-\$89,999	3	9	27.0
\$90,000-\$99,999	1	4	36.0
\$100,000-\$109,999	5	2	3.6
\$110,000-\$119,999	8	5	5.6
\$120,000-\$129,999	9	7	7.0
\$130,000-\$139,999	7	6	7.7
\$140,000-\$149,999	5	4	7.2
\$150,000-\$159,999	6	6	9.0
\$160,000-\$169,999	9	8	8.0
\$170,000-\$179,999	7	9	11.6
\$180,000-\$189,999	8	7	7.9
\$190,000-\$199,999	9	7	7.0
\$200,000-\$219,999	26	13	4.5
\$220,000-\$239,999	45	23	4.6
\$240,000-\$259,999	43	14	2.9
\$260,000-\$279,999	21	15	6.4
\$280,000-\$299,999	8	3	3.4
\$300,000-\$349,999	13	17	11.8
\$350,000-\$399,999	12	9	6.8
\$400,000-\$449,999	3	8	24.0
\$450,000-\$499,999	3	3	9.0
\$500,000-\$549,999	2	0	0.0
\$550,000-\$599,999	3	1	3.0
\$600,000-\$699,999	1	3	27.0
\$700,000-\$799,999	1	1	9.0
\$800,000-\$899,999	2	0	0.0
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	1	3	27.0
	308	212	6.2

# Acadia Parish



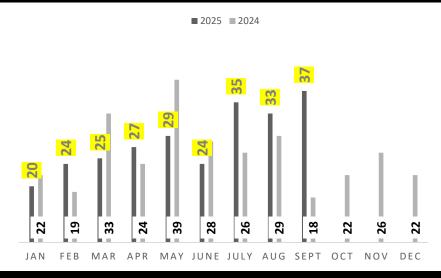
#### Acadia Parish New Listings



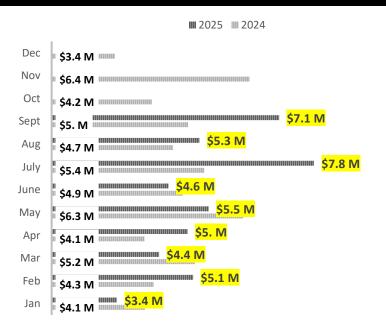
In September 2025 there were 53 new Residential listings in Acadia Parish. That is a 34% increase from new listings in September of 2024 and an increase of 28% from new listings in August 2025. Total for 2025 YTD is 355 versus 323 in 2024 which is a 9% increase.

#### Acadia Parish Closed Sales

In September 2025 there were 37 total Residential sales in Acadia Parish. That is an **increase** of 51% from units sold in September of 2024, and an **increase** of 11% from units sold in August 2025. Total for 2025 YTD is 254 versus 238 in 2024 which is a 6% **increase**. Average days on market in the month of September across Acadia Parish was 84.



#### Acadia Parish Dollar Volume

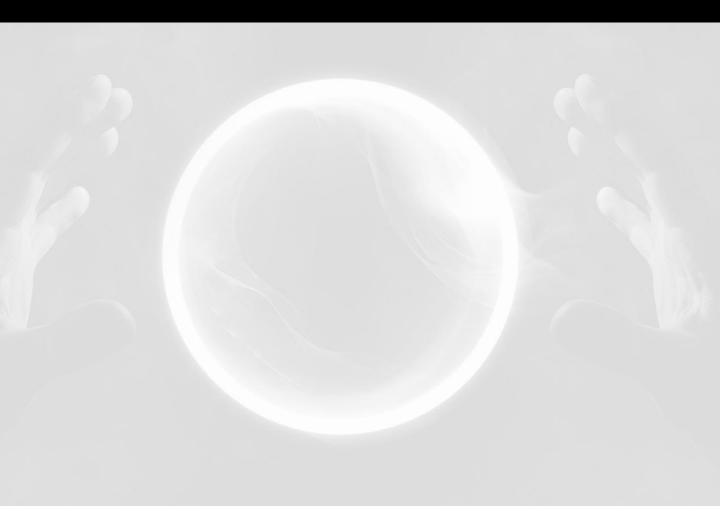


In September 2025, the total Residential closed volume was \$7,063,500 across Acadia Parish. That is a 29% **increase** from September 2024, and an **increase** of 25% from August 2025. Total for 2025 YTD is \$48,292,014 versus \$43,939,821 in 2024 which is a 9% **increase**. Average Sales Price in September across Acadia Parish was \$190,905.

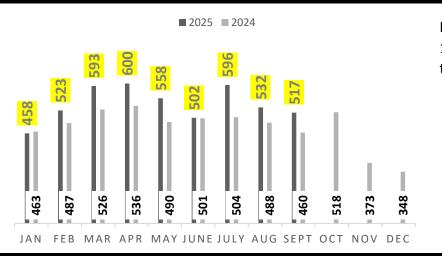
<sup>\*</sup>Any listing with a List date within the reported month range is considered a New Listing.

	YTD Sales	Current Active	Month Supply of
<b>Price Ranges</b> \$0 - \$19,999	Reported	Listings 1	Inventory 9.0
	1	1	
\$20,000-\$29,999	3	0	0.0
\$30,000-\$39,999	5	0	0.0
\$40,000-\$49,999	8	3	3.4
\$50,000-\$59,999	5	1	1.8
\$60,000-\$69,999	5	1	1.8
\$70,000-\$79,999	11	0	0.0
\$80,000-\$89,999	4	5	11.3
\$90,000-\$99,999	10	6	5.4
\$100,000-\$109,999	7	1	1.3
\$110,000-\$119,999	6	3	4.5
\$120,000-\$129,999	12	7	5.3
\$130,000-\$139,999	11	1	0.8
\$140,000-\$149,999	10	6	5.4
\$150,000-\$159,999	12	5	3.8
\$160,000-\$169,999	11	6	4.9
\$170,000-\$179,999	10	2	1.8
\$180,000-\$189,999	12	6	4.5
\$190,000-\$199,999	4	3	6.8
\$200,000-\$219,999	21	5	2.1
\$220,000-\$239,999	34	14	3.7
\$240,000-\$259,999	16	14	7.9
\$260,000-\$279,999	5	7	12.6
\$280,000-\$299,999	3	3	9.0
\$300,000-\$349,999	10	8	7.2
\$350,000-\$399,999	4	6	13.5
\$400,000-\$449,999	4	0	0.0
\$450,000-\$499,999	2	7	31.5
\$500,000-\$549,999	3	4	12.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	3	1	3.0
\$700,000-\$799,999	2	4	18.0
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	J	***
91,000,000 & OVEI	 254	134	4.7

# Predictions

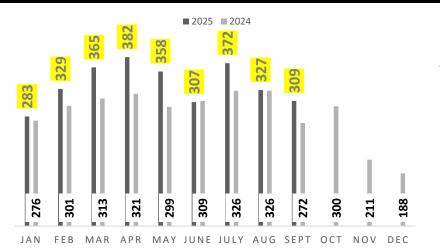


#### Acadiana Pendings



Pending sales across Acadiana are **up** 11% from September last year. Compared to August 2025 they are **down** by 3%.

#### Lafayette Parish Pendings



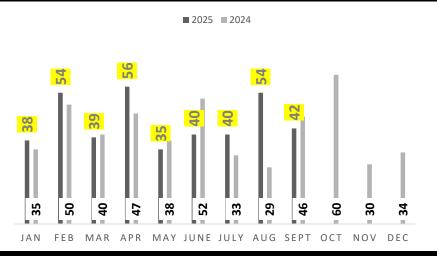
Pending sales in Lafayette Parish are **up** 12% from September last year. Compared to August 2025 they are **down** by 6%.

# Out of Parish Pendings

JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC

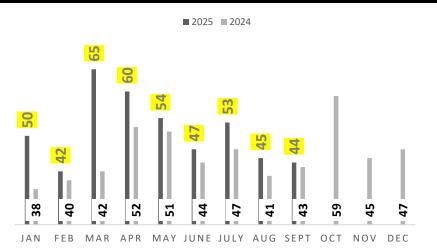
Pending sales out of Parish are **up** 10% from September last year. Compared to August 2025 they are **up** by 1%.

### Iberia Parish Pendings



Pending sales across Iberia Parish are down 9% from September last year. Compared to August 2025 they are down by 22%.

#### St Landry Parish Pendings



Pending sales across St Landry Parish are up 2% from September last year. Compared to August 2025 they are down by 2%.

# St Martin Parish Pendings

■ 2025 ■ 2024 38 23 29 27 23 MAY JUNE JULY AUG SEPT OCT JAN APR NOV

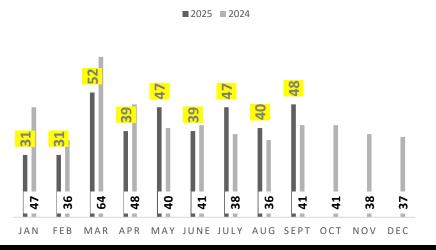
up 16% from September last year.

Pending sales across St Martin Parish are

Compared to August 2025 they up by 3%.

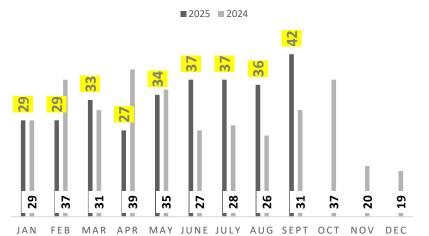
# Vermilion Parish Pendings

Pending sales across Vermilion Parish are **up** 15% from September last year. Compared to August 2025 they are **up** by 17%.



# Acadia Parish Pendings

Pending sales across Acadia Parish are **up** 26% from September last year. Compared to August 2025 they are **up** by 14%.



# Market Penetration

YOUR BRAND

COMPETITORS

#### Top 10 Listing Companies in Acadiana – September 2025

					% Total:	
Rank	k Name	Sides	Volume	Average	Number	% Total: Volume
1	Real Broker, LLC (I001335)	622.0	182,124,976	292,805	15.08	17.02
<mark>2</mark>	Compass (1000050)	<mark>476.5</mark>	158,170,122	<mark>331,941</mark>	<mark>11.55</mark>	<mark>14.78</mark>
3	EXP Realty, LLC (exprealty)	482.5	109,771,503	227,506	11.70	10.26
4	Keller Williams Realty Acadiana (1000906)	445.0	99,386,105	223,340	10.79	9.29
5	Keaty Real Estate Team (1000932)	238.5	65,837,949	276,050	5.78	6.15
6	McGeeScott Realty (1001196)	82.0	20,469,225	249,625	1.99	1.91
7	HUNCO Real Estate (1001141)	65.0	19,379,292	298,143	1.58	1.81
8	Dwight Andrus Real Estate Agency, LLC (1001261)	47.0	17,751,369	377,689	1.14	1.66
9	D.R. Horton Realty of LA, LLC (100100)	69.0	17,269,000	250,275	1.67	1.61
10	NextHome Cutting Edge Realty (1001236)	68.5	15,702,000	229,226	1.66	1.47

### Top 10 Listing OR Selling Companies in Acadiana – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1193.0	341,086,361	285,906	14.46	15.94
<mark>2</mark>	Compass (1000050)	<mark>911.5</mark>	<mark>302,034,550</mark>	<mark>331,360</mark>	<mark>11.05</mark>	<mark>14.11</mark>
3	EXP Realty, LLC (exprealty)	1260.5	290,444,789	230,420	15.28	13.57
4	Keller Williams Realty Acadiana (1000906)	998.0	231,615,230	232,079	12.10	10.82
5	Keaty Real Estate Team (1000932)	445.5	130,874,278	293,769	5.40	6.12
6	HUNCO Real Estate (1001141)	148.0	45,030,527	304,260	1.79	2.10
7	McGeeScott Realty (I001196)	139.0	34,415,028	247,590	1.68	1.61
8	NextHome Cutting Edge Realty (1001236)	135.5	33,369,945	246,273	1.64	1.56
9	Coldwell Banker Trahan Real Estate Group (1001281)	101.0	32,254,422	319,351	1.22	1.51
10	Dwight Andrus Real Estate Agency, LLC (1001261)	86.0	30,106,889	350,080	1.04	1.41

### Market Penetration Report by Companies

# Top 10 Listing Companies in Lafayette Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (1000050)	<mark>363.0</mark>	134,968,116	<mark>371,813</mark>	<mark>14.11</mark>	<mark>17.63</mark>
2	Real Broker, LLC (I001335)	405.0	130,489,232	322,196	15.74	17.05
3	EXP Realty, LLC (exprealty)	275.5	71,344,432	258,963	10.71	9.32
4	Keller Williams Realty Acadiana (1000906)	241.0	59,327,210	246,171	9.37	7.75
5	Keaty Real Estate Team (1000932)	157.0	46,547,200	296,479	6.10	6.08
6	Dwight Andrus Real Estate Agency, LLC (1001261)	38.0	15,608,469	410,749	1.48	2.04
7	HUNCO Real Estate (1001141)	46.0	15,074,102	327,698	1.79	1.97
8	D.R. Horton Realty of LA, LLC (100100)	56.0	14,409,000	257,304	2.18	1.88
9	NextHome Cutting Edge Realty (1001236)	46.5	12,057,850	259,309	1.81	1.58
10	Reliance Real Estate Group (1001039)	36.0	11,177,127	310,476	1.40	1.46

### Top 10 Listing OR Selling Companies in Lafayette Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Vo	lume
1	Compass (1000050)	711.0	259,948,717	365,610	13.82	16.98	Turric
2	Real Broker, LLC (l001335)	767.0	246,003,679	320,735	14.90	16.07	
3	EXP Realty, LLC (exprealty)	716.5	185,803,474	259,321	13.92	12.14	
4	Keller Williams Realty Acadiana (1000906)	589.0	152,182,121	258,374	11.45	9.94	
5	Keaty Real Estate Team (1000932)	326.0	102,517,889	314,472	6.34	6.70	
6	HUNCO Real Estate (1001141)	110.0	35,402,382	321,840	2.14	2.31	
7	Coldwell Banker Trahan Real Estate Group (1001281)	82.5	28,793,403	349,011	1.60	1.88	
8	Dwight Andrus Real Estate Agency, LLC (1001261)	69.0	26,134,839	378,766	1.34	1.71	
9	NextHome Cutting Edge Realty (1001236)	91.5	25,394,555	277,536	1.78	1.66	
10	Dream Home Realty, LLC (1001181)	68.0	17,866,681	262,745	1.32	1.17	46

### Market Penetration Report by Companies

#### Top 10 Listing OR Selling Companies in Iberia Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	McGeeScott Realty (1001196)	99.0	21,692,040	219,112	14.52	17.43
2	EXP Realty, LLC (exprealty)	103.0	18,287,987	177,553	15.10	14.70
3	Keller Williams Realty Acadiana (1000906)	88.0	17,450,046	198,296	12.90	14.02
<mark>4</mark>	Compass (1000050)	<mark>66.0</mark>	<mark>12,409,656</mark>	<mark>188,025</mark>	<mark>9.68</mark>	<mark>9.97</mark>
5	Real Broker, LLC (I001335)	48.0	8,703,040	181,313	7.04	6.99
6	Keaty Real Estate Team (1000932)	34.0	8,031,750	236,228	4.99	6.46
7	WJH LLC of Delaware (l001363)	16.0	3,182,870	198,929	2.35	2.56
8	James Real Estate (1000925)	9.0	2,845,000	316,111	1.32	2.29
9	Dream Home Realty, LLC (1001181)	16.0	2,784,606	174,038	2.35	2.24
10	BHGRE Rhodes Realty (1001240)	14.0	2,568,000	183,429	2.05	2.06

#### Top 10 Listing OR Selling Companies in St Landry Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	139.0	31,980,449	230,075	18.01	22.22
2	Keller Williams Realty Acadiana (1000906)	139.0	25,840,140	185,900	18.01	17.95
3	EXP Realty, LLC (exprealty)	95.0	17,187,849	180,925	12.31	11.94
<mark>4</mark>	Compass (1000050)	<mark>39.5</mark>	<mark>8,640,019</mark>	<mark>218,735</mark>	<mark>5.12</mark>	<mark>6.00</mark>
5	Hargroder Real Estate Group (1001199)	12.0	2,576,750	214,729	1.55	1.79
6	Evolve Realty, LLC (1001367)	10.0	2,474,500	247,450	1.30	1.72
7	Sold Realty, LLC (I0003514)	16.0	2,412,500	150,781	2.07	1.68
8	Keaty Real Estate Team (I000932)	9.5	2,386,000	251,158	1.23	1.66
9	HUNCO Real Estate (1001141)	5.0	2,323,500	464,700	0.65	1.61
10	NextHome Cutting Edge Realty (I001236)	14.0	2,303,700	164,550	1.81	1.60

#### Top 10 Listing OR Selling Companies in St Martin Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	106.0	21,377,811	201,677	20.15	19.16
2	Real Broker, LLC (I001335)	84.0	20,568,588	244,864	15.97	18.44
3	Keller Williams Realty Acadiana (1000906)	80.0	15,508,600	193,858	15.21	13.90
<mark>4</mark>	Compass (1000050)	<mark>39.0</mark>	<mark>7,296,756</mark>	<mark>187,096</mark>	<mark>7.41</mark>	<mark>6.54</mark>
5	RE/MAX Acadiana (I000020)	32.0	7,146,400	223,325	6.08	6.41
6	Keaty Real Estate Team (I000932)	19.0	3,529,999	185,789	3.61	3.16
7	HUNCO Real Estate (I001141)	14.0	3,254,300	232,450	2.66	2.92
8	Dream Home Realty, LLC (1001181)	7.0	1,662,500	237,500	1.33	1.49
9	BHGRE Rhodes Realty (1001240)	7.0	1,583,700	226,243	1.33	1.42
10	Dwight Andrus Real Estate Agency, LLC (1001261)	4.0	1,570,000	392,500	0.76	1.41

# Market Penetration Report by Companies

#### Top 10 Listing OR Selling Companies in Vermilion Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	103.0	22,752,405	220,897	16.72	17.15
2	EXP Realty, LLC (exprealty)	104.0	22,390,397	215,292	16.88	16.88
3	Keller Williams Realty Acadiana (1000906)	49.0	10,913,838	222,731	7.95	8.23
<mark>4</mark>	Compass (1000050)	<mark>38.0</mark>	<mark>9,621,302</mark>	<mark>253,192</mark>	<mark>6.17</mark>	<mark>7.25</mark>
5	Keaty Real Estate Team (I000932)	17.0	5,412,640	318,391	2.76	4.08
6	RE/MAX Acadiana (I000020)	21.0	4,619,700	219,986	3.41	3.48
7	HUNCO Real Estate (I001141)	14.0	3,049,345	217,810	2.27	2.30
8	D.R. Horton Realty of LA, LLC (100100)	13.0	2,860,000	220,000	2.11	2.16
9	Sunrise Realty LLC (I001078)	18.0	2,714,489	150,805	2.92	2.05
10	NextHome Cutting Edge Realty (1001236)	8.0	1,998,040	249,755	1.30	1.51

#### Top 10 Listing OR Selling Companies in Acadia Parish – September 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	136.0	25,397,271	186,745	26.77	26.30
2	Real Broker, LLC (I001335)	52.0	11,078,200	213,042	10.24	11.47
3	Keller Williams Realty Acadiana (1000906)	53.0	9,720,485	183,405	10.43	10.06
4	Keaty Real Estate Team (I000932)	40.0	8,996,000	224,900	7.87	9.31
5	Century 21 Action Realty (I001065)	20.5	4,740,721	231,255	4.04	4.91
<mark>6</mark>	Compass (1000050)	<mark>18.0</mark>	<mark>4,118,100</mark>	<mark>228,783</mark>	<mark>3.54</mark>	<mark>4.26</mark>
7	Parish Realty Acadiana (1001178)	10.0	2,478,500	247,850	1.97	2.57
8	NextHome Cutting Edge Realty (1001236)	14.0	2,150,400	153,600	2.76	2.23
9	Dream Home Realty, LLC (1001181)	12.0	1,637,300	136,442	2.36	1.70
10	Sold Realty, LLC (I0003514)	3.0	1,107,000	369,000	0.59	1.15